



RECREATION VEHICLE DEALERS ASSOCIATION OF B.C.

#195B, 1151 – 10th Avenue SW, Salmon Arm, BC V1E 1T3

Telephone: 778-489-5057 • Fax: 778-4489-5097

E-Mail: info@rvda.bc.ca • Website: www.rvda.bc.ca

NOTICE OF ANNUAL GENERAL MEETING

In accordance with Part 4 of the Constitution and Bylaws of the Recreation Vehicle Dealers Association of British Columbia, notice is hereby given that the Annual General Meeting of the Association will be held at the following time and location:

- Location:** Harrison Hot Springs Resort & Spa
100 Esplanade Avenue,
Harrison Hot Springs, BC V0M 1K0
- Date:** Wednesday, September 6th, 2017
- Time:** 5:00pm – 7:00pm
(Registration: 4:30)
- Business:** Annual General Meeting of the Recreation Vehicle Dealers Association of British Columbia and Election of Officers
- Please Note:** Only Members in good standing are entitled to Vote

We encourage you to attend this year's AGM. Please complete the RSVP below and email joan@rvda.bc.ca or fax to 778-489-5097 by August 31st, 2017

- Yes, I will attend the AGM on Wednesday, September 6th, 2017
- No, I am unable to attend the meeting but will send
_____ as a Company representative
- No, I am unable to attend and am attaching my completed proxy form.

Name

Company

The RVDA of BC is a member driven organization that promotes, protects, educates and enhances benefits for its members.



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ANNUAL GENERAL MEETING

**Wednesday, September 6th, 2017 @ 5:00p.m.
(Registration – 4:30p.m.)**

**Harrison Hot Springs Resort & Spa
100 Esplanade Avenue,
Harrison Hot Springs, BC Canada V0M 1K0
Telephone: (604) 796-2244**

AGENDA

1. Call to Order
2. Welcome Remarks and Notice of Meeting
3. Introduction of Head Table
4. Agenda & Quorum
5. Adoption of Minutes of Last Annual General Meeting
6. President's Report – Jason Bell
7. Financial Report – Murray Sullivan
8. Nominations Committee Report – Chris Clarke
9. Election of New Officers – Chris Clarke
10. 2017 BC Dealer of the Year Award Presentation
11. Guest Speaker: Sam Parks, RVDA of Canada
12. Keynote Speaker: Harvey Cohen
13. Other Business
14. Adjournment of Meeting

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**RVDA OF BC
ANNUAL GENERAL MEETING
WEDNESDAY, SEPTEMBER 6th, 2017
Harrison Hot Springs Resort & Spa
100 Esplanade Avenue, Harrison Hot Springs, BC V0M 1K0**

PROXY FORM

The Annual General Meeting for the Recreation Vehicle Dealers Association of British Columbia is important for the continued growth and development of your Association and the RV industry. This is one of the best opportunities of the year for members to vote on motions that directly impact the Association's future. This is your chance to have your say in the policies and procedures that will give direction to the Board and Association staff.

The attached Notice of Meeting and proposed Agenda outlines items scheduled for the Annual General Meeting. Reports will be presented to update members of various committee activities from the past fiscal year. The Board of Directors and Committees encourage member's input to make the best decisions for the coming months and years.

The Constitution and Bylaws of the RVDA of BC state that all members of the Association whose membership dues, fees, assessments and fines have been paid in full; are members in good standing and are eligible to vote at the Annual General Meeting. All outstanding monies must be received at the RVDA of BC office by Friday, September 1st, 2017 to be eligible to vote. If you will not be in attendance at the Annual General Meeting, you may assign your voting privileges to another member in good standing.

Below is the official Proxy Form for the 2017 Annual General Meeting:

I, _____ of _____
(Please Print Name) (Please Print Name of Company)

Do hereby in my absence from the 2017 Annual General Meeting of the Recreation Vehicle Dealers Association of British Columbia appoint as my official representative for the purpose of voting on all motions and elections:

_____ of _____
(Please Print Name of Official Representative) (Please Print Name of Official Representative's Company)

_____ (Dated) _____ (Signature of Appointing Member)

The Proxy Form must be completed and signed by the member appointing the proxy. The appointed representative must be a member in good standing. This completed form must be received at the RVDA of BC office, either by email (joan@rvda.bc.ca) or fax at (778) 489-5097, no later than Friday, September 1st, 2017, or it may be presented to the RVDA of BC representative prior to the start of the Annual General Meeting on Wednesday, September 6th, 2017.

The RVDA of BC is a member driven organization that promotes, protects, educates and enhances benefits for its members.

Harvey Cohen is an internationally renowned speaker and 'sales trainer'. However his experience is very much auto-related.

As the longest performing Sales and F&I trainer in North America (since 1980), Harvey has worked with tens of thousands of sales people throughout the continent... in all facets of vehicle sales... passenger, recreational (such as watercraft, snow and all terrain), RV, marine and heavy truck and still continues to bring innovative, profit enhancing ideas to the marketplace.

Harvey has authored the best-selling F&I training series titled, "**The Complete F&I Encyclopedia**" contained in five volumes and recorded the popular F&I audio series, **The Back to Basics F&I Program**.

He has also authored:

- ♦ **Sales Objections Overruled!** *Answers to virtually any objection you've ever heard or ever **will** hear,*
- ♦ **Ready-Made Meetings:** Volume one: for Sales People,
- ♦ **Ready-Made Meetings:** Volume two: for Sales Managers, Service and F&I,
- ♦ **Easy-Sell for F&I.** (F&I sales-aid program performed in five languages.)

His time has not been limited to our world. He has also written and provided sales enhancement programs to prestigious companies and organizations such as:

RVDA Canada
World Figure Skating Championships,
CTV News,
Global Television,
Carnival Cruise Lines,
Princess Cruise Lines,
The top three RESP funds in the country, (CST, Heritage and Knowledge First (formerly USC)
Virtually every credit union in BC
Telus Mobility
General Motors of Canada (GMPP division),
Subaru Canada
OK Tire Stores,
Community Living of BC (CLBC) (an arm of the Government of BC),
Developmental Disabilities Association of BC,
Lush Canada,
Molson Brewery
and many more.

He has consulted for politicians as well as doctors and dental professionals.

Harvey is featured as the sales / business coach on the international hit TV show "**Style by Jury**" aired on various networks across the country and is creator and host of the world's longest sales-based webcast, "*Sales Talk*". Cohen has copy-written and voiced on-air commercials and was an associate producer for the hit TV show, "*Right in Your own Backyard*", starring Mark Cullen.

Harvey is now a proud member of the *First Canadian Insurance* team as one of their sales / F&I trainers. He and the entire organization of F&I professionals are truly looking forward to working hand in hand with First Canadian's loyal clients with an eye on assuring mutual goals are achieved and surpassed. Cohen's interactive, informative and comedic style will assure your event will achieve its goals; educating, motivating and inspiring.